



## OUR MEMBERS ARE TALKING ABOUT US...

“We have always looked at our membership as a partnership opportunity. Working together, we have greatly advanced our relationships in the political arena. VRMA membership has paid huge dividends for us!”

*Barry F. Scher, Vice President, Giant Food LLC & Ahold USA*

“Macy\*s continues to rely on the Virginia Retail Merchants Association to be our effective voice in Richmond, and we congratulate VRMA on their upcoming 100<sup>th</sup> anniversary. As the only statewide voice on behalf of retail, we thank VRMA for their efforts on our behalf over years past, and clearly will continue to depend on the association as we plan for the finalization of the purchase of May Company stores which will dramatically increase our presence in the Commonwealth. We look forward to a continued mutually beneficial relationship as we move forward.” *Tom Zapf, Federated Department Stores*

“I find the legislative updates very useful. I have also found the VRMA credit card program to offer a better rate than I could find at my local bank.” *James Moore, Kenbridge Paint & Decorating Co.*

“As the New York Supreme Court said “No man’s life, liberty or property are safe while the Legislature is in session.” Schwarzschild Jewelers joined the VRMA in 1958 and have remained a member through the years to ensure that someone is fighting for my business in Richmond. Without the VRMA the Commonwealth may not be as business friendly.” *David Norman, Schwarzschild Jewelers*

“For me, the VRMA has proven to be an effective legislative watch dog and tireless advocate for fair retail business practices. The organization’s leaders are recognized and respected throughout the Legislative and Administrative bodies of Virginia government. In January of each year, they review every proposed bill that may affect the flow of commerce in Virginia and express both their support, and opposition, to the benefit of *every* Virginia retailer. Through effective member communications, they continue to express a balanced and true voice of business owners and retailers throughout the Commonwealth. They have proven to be an effective defense against the vine-like growth of issues like crime, taxes and government intervention that would otherwise strangle our enterprises. I am proud to be a part of an organization that has established a reputation that is frugal, fair and fierce.” *Wayne Sale, Health First*